

**BEVERLY FLIGHT CENTER, INC.**

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Beverly Municipal Airport, West Side  
Danvers, MA 01923, USA

**Rental Agreement**

**OPERATION OF AIRCRAFT:** The renter agrees to follow all Federal Aviation Regulations, and to operate within the limits of the approved aircraft flight manual. Aircraft may be used for personal pleasure only and may not be engaged in commercial operations, nor may the aircraft be used for any type of formation flights. Smoking in the aircraft is prohibited. Carriage of any animal of any kind in the aircraft is prohibited.

**MAINTENANCE:** The renter agrees to keep the aircraft neat, clean, and well secured when not attended. Beverly Flight Center, Inc. (BFC) is not responsible for any items left in the aircraft. The renter has the responsibility to report any and all maintenance problems to the flight dispatcher that are encountered before, during, and after the flight. No person may perform maintenance of any kind on BFC aircraft. If maintenance is required, it must be authorized by BFC management prior to any maintenance agreement.

**PILOT CHECKOUT REQUIREMENTS:** Pilots are permitted to operate only a specific aircraft type in which they have received instruction from a BFC instructor, have completed the required checkout, and have met minimum rental qualifications. Instrument rated pilots who wish to fly under IFR must have completed an instrument proficiency checkout (IPC) with a BFC instructor prior to operation under IFR.

**PILOT CURRENCY REQUIREMENTS:** Student pilots must fly with a BFC instructor if they have not flown within the preceding 30 days, or have not had any dual instruction within the preceding 90 days. All other pilots must fly with a BFC instructor if they have not flown within the preceding 90 days. All other currency regulations under FAR part 67 apply (Biennial Flight Review, Instrument Proficiency Check, etc.)

**CANCELLATIONS & NO-SHOWS:** If a dual appointment is cancelled by the student, for any reason other than weather, with less than 18 hours notice, a \$58.00 fee will be incurred. The same fee will apply should a student fail to show for a dual appointment.

**INSTRUCTORS:** Instructors are available 7 days a week.

**SCHEDULING:** Customers shall schedule only the time reasonably needed for the flight. If the renter is more than 20 minutes late to their appointment, without notifying BFC as soon as practicable, the aircraft will be considered available for rental to other customers.

**MINIMUM USAGE HOURS:** BFC customers must guarantee a minimum number of usage hours for a "day-long" rentals, and are as follows:

- 3.0 hours per day, Monday through Friday
- 4.0 hours per day, weekends and holidays
- 15 hours for any consecutive five-day period

If the renter operates the aircraft less than the required minimum hours, they will be billed at the normal hourly rate for the actual time flown, plus the following rates for the remaining deficit:

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|---|--|
| • C-152.....\$56.00/hour                | • Piper Seneca.....\$140.00/hour       |
| • C-172 / Piper Warrior....\$64.00/hour | • Piper Archer / C-172S...\$85.00/hour |
| • Piper Cherokee 6.....\$105.00/hour    | • Piper Arrow.....\$96.00/hour         |

**MARGINAL WEATHER:** During times when marginal weather conditions exist, the student's flight instructor or the company flight dispatcher on duty has the final word on whether or not the flight may be conducted. Do not assume that a dual appointment will be cancelled due to inclement weather. It is the responsibility of the student to contact BFC prior to the appointment time to verify cancellation.

**RESTRICTED AIRPORTS:** BFC aircraft may not operate on runways with less than 3000 feet of usable takeoff or landing length, that are turf, sod, grass, or in poor condition; in areas that are closed, abandoned or not designated as an approved airport—except in an emergency. Only operations at airports containing hard surface runways and taxiways are approved, and must be approved by BFC.

**AIRCRAFT RETRIEVAL:** In the case of a weather related or personal issue where the rental pilot can not return the airplane to BFC, the rental pilot will be responsible for all expenses in retrieving the airplane. In the case of mechanical problems, BFC is responsible for the expenses in retrieving the airplane and rental pilot.

**RENTER LIABILITY:** BFC aircraft are insured for liability and hull damage with a deductible of \$1000.00 for which the renter may be liable. The renter may be liable if he/she causes damage to other aircraft, persons, or property. We strongly recommend that renters carry individual liability/property insurance.

**FUEL PURCHASE REIMBURSEMENT:** Renters who purchase fuel at airports other than BVY will be reimbursed for the number of gallons of fuel purchased. Because fuel rates vary daily, and may vary among airports, BFC will only reimburse the cost per gallon at the current fuel rate at BVY. A credit slip or purchase receipt must be submitted at time of payment in order to receive the reimbursement.

**NIGHT OPERATIONS:** Solo night flights are prohibited unless the renter holds an instrument rating. All night flights outside of the BVY environment must be conducted under an active VFR or IFR flight plan.

**HEADSET RENTALS:** Headsets are available for rental at a nominal fee. Licensed pilots will incur a \$5.00 rental fee for each headset. Student pilots will incur a \$2.00 rental fee for each headset.

**INCURRED FEES:** The renter is responsible for all fees not incurred by BFC. These include landing fees, ramp fees, tiedown fees, overnight parking fees, engine preheating, de-icing, custom stickers, and all other services provided at airports other than BVY.

**PAYMENT:** Payment is due at the time of the service. The following payment options are available: cash, check, money order, debit, VISA, Mastercard, and American Express. Customers may open an account through pre-payment, with all incurred fees deducted from the balance at the time of the service. A valid credit card must be kept on file for any customer wishing to open an account. If there are insufficient funds in the account preceding a flight, the remaining balance will be charged to the credit card.

**PRE-PAYMENT SAVINGS:** Customers will receive a 5% discount on cash, check, or money order deposits of \$1000.00 or more. For example, a \$1000.00 deposit will be credited as \$1050.00. Check deposits of \$1000.00 or more must be in the form of a bank check. No discounts are available for credit card or debit card deposits. No discount will be received if a customer has a negative balance on their account at the time of deposit. If a customer closes their account, BFC will reclaim the remaining 5%.